

**PUBLICATION OF AWARD OF CONTRACT FOR CONSULTING SERVICES
FOR PROJECTS FINANCED BY THE AFRICAN DEVELOPMENT BANK**

INFORMATION NOTICE

Publication date:

Country: NIGERIA

Executing Agency: Bank of Industry

Name of Project/Study: Investment in Digital and Creative Enterprise (iDICE)

Loan/Grant Number: 2000200005160

Name of Request for Proposals (RFP): Business Process Outsourcing Training – North West Region

Selection Method: QCBS

Date of publication of EOI: 13 May 2025

Date of publication of RFP: 28 August 2025

Technical Proposals opening date: 03 October 2025

Financial Proposals opening date: 05 November 2025

Date of approval by the Bank of the draft negotiated Contract: 18 May 2025

Name of Selected Consultant: Conclase Consulting Limited

Nationality: Nigeria

Address: Conclase Academy hub, 5 isyaku master close, Kumantaka Jaba. Kano, Nigeria

Contract Award Price: NGN 3,962,860,000

Contract Start date: 7th June 2026

Contract Duration: 52 Weeks

Summary of Scope of Contract Awarded: The consultancy is a regional Business Process Outsourcing (BPO) implementation contract designed to strengthen Nigeria's digital and creative economy by delivering market-ready training and employment linkages across the country's six geopolitical regions. Under the contract, the consultant will identify, recruit, train, and support beneficiaries in BPO-related skills such as call centre operations, IT support services, outsourcing operations, and other digital-enabled services, using a hybrid delivery model that combines virtual and physical training over the implementation period. The scope also includes developing and deploying training curricula aligned with global industry standards, engaging employers and industry partners, facilitating internships and job placements, and providing post-training support to promote both employment and self-employment opportunities. In line with the programme's objectives, performance will be measured not only by the number of beneficiaries trained but also by the effectiveness of job placement, employer linkages, and the creation of sustainable work opportunities for participants.

Total Number of Proposals Received: Four (4)

For each Consultant:

Name: Conclase Consulting Limited

Nationality: Nigeria

Address: Conclase Academy hub, 5 isyaku master close, Kumantaka Jaba. Kano, Nigeria

Technical Points: 82.75

Evaluated Price: NGN 3,999,750,000

Final Points: 86.20

Ranking: 1st

For each Consultant:

Name: Technology for Social Change and Development Initiative (Tech4Dev) and Taltrix (JV)

Nationality: Nigeria

Address: 7b, Omo-Ighodalo Street, Ogudu G.R.A, Lagos State & 7b, Omo-Ighodalo Street, Ogudu G.R.A , Lagos State, Nigeria & 57, Ebitu Ukiwe, Jabi Abuja

Technical Points: 79.33

Evaluated Price: NGN 4,269,438,000

Final Points: 82.20

Ranking: 2nd

For each Consultant:

Name: Outsource Global Technologies Limited

Nationality: Nigeria

Address: Suite D6, 3rd floor, Rukayat Plaza plot 93 Obafemi Awolowo wy, Jabi Abuja

Technical Points: 43.00

Evaluated Price:

Final Points:

Ranking:

For each Consultant:

Name: Premier Startups Ltd (in a consortium with Ethica Resolve)

Nationality: Nigeria

Address: 1B Birrel Avenue, Yaba, Lagos State, Nigeria.

Technical Points: 70.08

Evaluated Price:

Final Points:

Ranking:

N.B.: Any consultant who wishes to ascertain the grounds on which its proposal was not selected, should request an explanation from the Executing Agency. In any event, the Bank reserves the right to review any complaint of a bidder at any time following the award.